

## Message Text

UNCLASSIFIED

PAGE 01 MONTRE 01116 051622Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----076695 051710Z /50  
R 051606Z JUN 78  
FM AMCONSUL MONTREAL  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 587

UNCLAS MONTREAL 1116

E.O. 11652: NA  
TAGS: BGEN, CA  
SUBJECT: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0030

2. 060578

3. E. PACRADOUNI

4. 122 CANADA

5. D A I

6A. CALL OR WRITE --

6B. A.F. LOPEZ, SALES MANAGER

6C. W.J. KEATING LTD.  
735 AVOCA AVENUE  
DORVAL, QUEBEC, CANADA H9P 1G4

7. CABLE: KEA-MARINE TELEX: 05-822633

8. --

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MONTRE 01116 051622Z

9. 104-11 9A. DIRECT SALE, AGENCY OR DISTRIBUTORSHIP

10. DESCRIPTION

AUTOMATIC REGULATING AND CONTROL VALVES

3494110-0000 ELECTRIC ACTUATED VALVES

3494115-0000 ELECTRO-HYDRAULIC ACTUATED VALVES  
3494140-0000 REGULATOR VALVES EQUIPPED WITH SELF-GENERATING  
POWER ACTUATOR ACTING IN RESPONSE AND IN PROPORTION  
TO A CHANGE IN VALUE OF THE CONTROLLED VARIABLE  
SUCH AS TEMPERATURE, PRESSURE, FLOW LEVEL, ETC.  
3494125-0000 REMOTE-SENSING DIRECT ACTUATED PRESSURE  
REGULATORS  
3494130-0000 SELF-CONTAINED DIRECT ACTUATED PRESSURE REGULATORS  
3484135-0000 PILOT (INTERNAL AND EXTERNAL) ACTUATED PRESSURE  
REGULATORS  
3494141-0000 SELF-CONTAINED DIRECT ACTING PRECISION AND INSTRUMENT  
TYPE PNEUMATIC PRESSURE REGULATORS  
3494145-0000 FLOW REGULATORS FOR GAS, VAPORS OR LIQUIDS

11. SUBJECT HAS BEEN IN BUSINESS SINCE 1957. IT MARKETS INDUSTRIAL  
EQUIPMENT THROUGHOUT CANADA USING DISTRIBUTORS. EMPLOYS 10 INCLUDING  
2 SALESMEN. CLAIMS ANNUAL SALES OF \$500,000.  
HARPER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978MONTRE01116  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780234-0826  
**Format:** TEL  
**From:** MONTREAL  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780696/aaaadesr.tel  
**Line Count:** 80  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 04883d92-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2490849  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)  
**TAGS:** BGEN, CA  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/04883d92-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014